## **Press Release**

## Vesper Holdings' Tucson Acquisition of Sol y Luna **Apartments for \$203 Million Ranks Among the Five Largest Single-Asset Purchases in Student Housing History**

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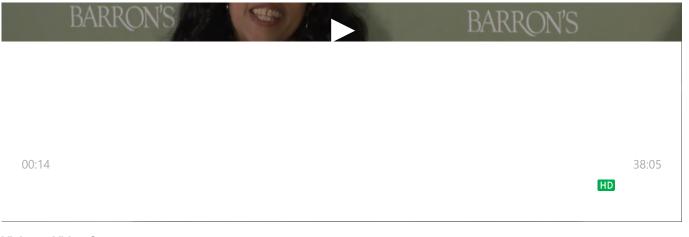
NEW YORK, Oct. 31, 2022

Tucson Acquisition Brings Vesper Holdings' Student Housing Portfolio Value to Over \$2 Billion

NEW YORK, Oct. 31, 2022 /PRNewswire/ -- New York City-based Vesper Holdings, an industry leader in student housing widely recognized for creating value through its award-winning renovation and rebranding program, has acquired Sol y Luna, a two-tower, high-rise luxury student housing complex located in Tucson, Arizona. The acquisition ranks among the five largest single-asset purchases in student housing history and the largest not involving institutional capital. Vesper has closed on more than \$1 billion in assets in the past 12 months. With the Sol y Luna acquisition, Vesper's portfolio totals 24,093 beds with a valuation of over \$2 billion.

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"The acquisition of Sol y Luna fits with our strategy of purchasing well-located, trophy assets near Division 1 universities," said Vesper Holdings Co-Founder and Co-CEO Isaac J. Sitt. "We look forward to executing our investment plan, including over \$7 million in property improvements, to deliver the outsized returns we have consistently achieved for our investors over many years."

"Vesper is known for creating boutique communities that incorporate elements of the world's most upscale hospitality brands," said Vesper Holdings Co-Founder and Co-CEO Elliott Tamir. "This asset is a perfect companion to the other properties in our portfolio and gives us a presence in a market where we have hoped to be for quite some time. It also positions us ideally for the next big step in our expansion plan."

Vesper Holdings purchased the property from Nelson Partners Student Housing for \$203 million and closed on the sale October 24. Brad Cooke from Colliers represented the seller and Vesper was advised on the transaction by Tim Bradley from TSB Capital Advisors.

The Sol y Luna property boasts two high-rise towers, one 13 stories and the other 15, built in 2014 and located immediately adjacent to The University of Arizona. They house 340 units and 972 beds, for a total residential area of 344,760 square feet, plus 7,640 square feet of retail space and 200 garage parking spaces. The unit mix ranges from studios to five-bedroom apartments, with 75% of the units having bed-bath parity. Apartments feature high-end finishes such as quartz countertops, stainless steel appliances and wood-plank flooring, as well as in-suite washers and dryers and private balconies.

"The Sol y Luna acquisition represents an exciting milestone in Vesper's continuing investment in the student housing market," said Sitt. "We are excited to add this exceptional property to our portfolio and look forward to imprinting it with our own inimitable brand. From where we sit, the possibilities are limitless in terms of where we may go in the future."

Vesper's portfolio, including Sol y Luna, is managed by Vesper's subsidiary property management company - Campus Life & Style ("CLS"). CLS currently manages over 29,000 student housing beds across

37 university markets.

## **About Vesper Holdings**

Founded by Elliot J. Tamir and Isaac J. Sitt, Vesper Holdings is a privately held real estate investment firm based in New York City. The company's diverse portfolio includes student housing, retail, mixed use, office buildings, and parking structures. Vesper Holdings ranks as the ninth-largest student housing owner in the United States, with a portfolio of more than 24,000 student housing beds. For more information, visit https://www.vesperholdings.com.

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